

**Global Knowledge,  
Global Perspective**

GIA Partners, LLC is an independent, entrepreneurial Registered Investment Advisor wholly-owned by its investment team. GIA is a leader in providing yield enhanced fixed income solutions. Our clients include public pension plans, as well as foundations and endowments. The Firm manages approximately \$1 billion in institutional assets.

**GIA Advantages:**

- Highly experienced team
- Credit specialists
- Global perspective
- Simple, disciplined, repeatable process

**Investment Team:**

*Eduardo Cortes, CIO*

*David Ellis, CFA, Managing Director*

*Miguel Escobar, Director*

*Aswini Krishnan, CFA, Director*

*Hamburg Tang Jr., Managing Director*

*Albert Tseng, Deputy CIO*

**For more information contact:**

*Arnold B. West*

Director, Institutional Relationships

212 893-7815

[awest@giallc.com](mailto:awest@giallc.com)

12 East 49<sup>th</sup> Street, 33<sup>rd</sup> Floor

New York, NY 10017

[www.giallc.com](http://www.giallc.com)

**Strategy**

The *GIA Global Investment Grade Fixed Income* strategy is a broadly diversified U.S. dollar denominated portfolio of U.S., developed economy and emerging market securities of investment-grade rated corporate and quasi-sovereign companies. The strategy focuses on higher quality companies offering attractive yields for their level of risk. The securities universe consists of investment grade bonds, emerging market investment grade debt and other income oriented securities.

**Objectives**

- Higher yield than credit index
- Average credit quality A/BBB
- Limited exposure to macro risks (interest rates, currency)
- Portfolio volatility between Investment Grade and High Yield Indices
- Outperform a relevant fixed income benchmark over a market cycle

**Investment Process Highlights**

- Fundamental, bottom-up portfolio construction that is straight-forward and repeatable
- Disciplined credit research
- Active risk management and portfolio review
- Macro and geopolitical risk overlay

**Characteristics**

	Composite	Benchmark
<b>Par Weighted Coupon (%)</b>	4.6	4.2
<b>Yield to Worst (%)</b>	4.9	4.7
<b>Modified Duration (Years)</b>	6.5	6.6
<b>Average Quality</b>	A-	A3

**Benchmark:** ICE BofA US Corporate and Yankees Index

**Performance**

Returns %	MRQ	YTD	1 Year	3 Years Ann.	5 Years Ann.	10 Years Ann.	Since Inception (12/2012)
<b>Composite – Gross</b>	5.23	6.12	14.34	-0.37	2.11	3.16	3.12
<b>Composite – Net</b>	5.13	5.80	13.89	-0.77	1.70	2.74	2.70
<b>Benchmark</b>	5.58	5.59	13.64	-1.02	1.17	2.81	2.69

Source: GIA Partners, LLC and ICE Data Services

Performance data is preliminary. Data is based upon a composite of separately managed accounts. Returns for more than one year are annualized. The performance data quoted represents past performance. Past performance is not an indication of future performance, provides no guarantee for the future. The value of an investment may fluctuate and may be worth more or less than its original cost when redeemed. Current performance may be lower or higher than the performance data quoted.

Sector Weightings (%)			Region Weightings (%)		
	Composite	Benchmark*		Composite	Benchmark*
Cash	0.7	0.4	Asia Pacific	8.9	8.3
Government/Quasi & Foreign Govt	16.6	14.2	Eastern Europe	0.4	0.7
Investment Grade Credit	69.5	80.4	Europe	7.9	14.0
Developed Markets High Yield	0.8	0.0	Latin America & Caribbean	5.0	3.5
Emerging Market Debt – IG	12.4	5.0	Middle East & Africa	3.4	3.0
			North America	74.6	66.5
			Supranational	0.0	4.0

Benchmark is the ICE BofA US Corporate and Yankees Index. Percentages may not sum to 100% due to rounding.  
Source: GIA Partners, LLC and ICE Data Services. Percentages may not sum to 100% due to rounding.

#### GIPS DISCLOSURE

Year	Composite Gross Return %	Composite Net Return %	Benchmark Returns %	Composite 3-Yr St Dev %	Benchmark 3-Yr St Dev %	Number of Portfolios	Internal Dispersion %	Composite Assets (\$MM)	Firm Assets (\$MM)
2023	8.84	8.41	8.03	8.02	8.31	<5	N/A	52.6	2,094.1
2022	-14.72	-15.06	-15.13	8.48	8.58	<5	N/A	48.2	2,266.6
2021	-0.27	-0.67	-1.03	6.38	6.40	<5	N/A	56.5	2,451.9
2020	11.65	11.20	9.46	6.27	6.30	<5	N/A	56.7	2,446.5
2019	14.19	13.74	13.54	3.17	3.30	<5	N/A	50.8	1,911.5
2018	-2.24	-2.63	-1.82	3.29	3.37	<5	N/A	44.5	2,326.2
2017	5.89	5.47	6.07	3.31	3.48	<5	N/A	45.5	2,724.8
2016	4.15	3.74	5.43	3.59	3.75	<5	N/A	42.9	2,349.9
2015	0.44	0.03	-0.49	3.65	3.78	<5	N/A	13.1	2,232.5
2014	6.36	5.93	7.12	N/A	N/A	<5	N/A	13.0	1,889.9
2013	-0.61	-0.99	-1.72	N/A	N/A	<5	N/A	14.1	1,324.7

GIA Partners, LLC (the "Firm"), a Delaware limited liability company, is wholly owned by the principals of the Firm. The Firm, formed in October 2009, is an investment advisor registered with the U.S. Securities and Exchange Commission and is licensed to provide investment management services in and from New York, New York. Firm policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

Global Investment Grade Composite (the "Composite") primarily includes investment grade bonds, emerging market investment grade debt and other income generating securities.

The benchmark, ICE BofA US Corporate & Yankees Index, (the "Index") tracks the performance of US dollar denominated investment grade debt publicly issued in the US domestic market by US and non-US corporations and non-US quasi-governments.

Gross-of-fees returns are presented before management and performance fees but after all trading expenses. Net-of-fees returns are calculated by deducting a per annum management fee of 0.40 percent fees from the monthly gross composite return.

This composite was created in December 2012. A complete list of composite descriptions is available upon request. Valuations are computed and performance reported in U.S. dollars.

The 3-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period. Internal dispersion is calculated using the asset-weighted standard deviation of annual gross returns of those portfolios that were included in the composite for the entire year. Internal Dispersion is not required if the composite contains less than 5 accounts.

GIA claims compliance with the Global Investment Performance Standards (GIPS® standards) and has prepared and presented this report in compliance with the GIPS standards. The Firm has been independently verified for the periods from January 1, 2010 through December 31, 2018. The verification report is available upon request. Verification assesses whether (1) the Firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis, and (2) the Firm's policies and procedures are designed in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

Past Performance is no indication of future returns. Due to active management, allocation will evolve over time and the data set forth above is subject to change. There is no guarantee that future data will match historical information.

Management Fees, as well as account minimums and other important information are described in GIA's Form ADV - Part II. Since management fees are deducted quarterly, the compounding effect will be to increase the impact of such fees by an amount directly related to the account's performance. For example, an account with a 10% gross annual return and a 1% annualized management fee that is deducted quarterly will have a net annual return of about 8.9%.

The portfolio holdings, characteristics, weightings, and allocations presented in this material represent the portfolio at the time this material was completed and are subject to change without notice.

This material is for information purposes only. It does not constitute an offer to or a recommendation to purchase or sell any shares in any security. Investors should consider the investment objectives, risks and expenses of any strategy or product carefully before investing.

